



October 17, 2025

TO: Legal Counsel

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The next regular meeting of the **FINANCE COMMITTEE - COMMITTEE OF THE WHOLE of SALINAS VALLEY HEALTH<sup>1</sup>** will be held **MONDAY, OCTOBER 20, 2025, AT 4:00 P.M., HEART CENTER TELECONFERENCE ROOM, SALINAS VALLEY HEALTH MEDICAL CENTER, 450 E. ROMIE LANE, SALINAS, CALIFORNIA.**

(For Public Access Information Visit <https://www.salinasvalleyhealth.com/about-us/healthcare-district-information-reports/board-of-directors/board-committee-meetings-virtual-link/>.)

A handwritten signature in black ink, appearing to read "Allen Radner", is positioned above the printed name.

Allen Radner, MD

President/Chief Executive Officer

Committee Voting Members: **Victor Rey, Jr.**, Chair, **Joel Hernandez Laguna**, Vice-Chair, **Allen Radner, MD**, President/CEO, **Iftikhar Hussain**, Chief Financial Officer; and **Steven Regwan, DO**, Medical Staff Member.

Advisory Non-Voting Members: Sanjeev Tandon, Community Members, Administrative Executive Team.

**FINANCE COMMITTEE  
COMMITTEE OF THE WHOLE  
SALINAS VALLEY HEALTH<sup>1</sup>**

**MONDAY, OCTOBER 20, 2025, 4:00 P.M.  
HEART CENTER TELECONFERENCE ROOM**

**Salinas Valley Health Medical Center  
450 E. Romie Lane, Salinas, California**

(Visit [SalinasValleyHealth.com/virtualboardmeeting](https://SalinasValleyHealth.com/virtualboardmeeting) for Public Access Information)

**AGENDA**

1. Call to Order / Roll Call

2. Public Comment

This opportunity is provided for members of the public to make a brief statement, not to exceed three (3) minutes, on issues or concerns within the jurisdiction of this District Board, which are not otherwise covered under an item on this agenda.

3. Approve Minutes of the Finance Committee Meeting of September 22, 2025 (REY)

- Motion/Second
- Public Comment
- Action by Committee/Roll Call Vote

4. Consider Recommendation to the Board of Directors Approval to Award Construction Contract to C. Overaa & Co. for the Salinas Valley Health X-Ray Room 1 & 2 Equipment Replacement Project (MILLER/MCCOY)

- Staff Report
- Committee Questions to Staff
- Public Comment
- Committee Discussion/Deliberation
- Motion/Second
- Action by Committee/Roll Call Vote

<sup>1</sup>Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

5. Consider Recommendation for Board Approval of Purchase of Seven (7) Canon Ultrasound Units and Associated Forty-Eight-Month Service Agreement for Salinas Valley Health Clinics Imaging and Salinas Valley Health Obstetrics & Gynecology (DR. ALBERT)
  - Staff Report
  - Committee Questions to Staff
  - Public Comment
  - Committee Discussion/Deliberation
  - Motion/Second
  - Action by Committee/Roll Call Vote
6. Closed Session
7. Reconvene Open Session / Report on Closed Session
8. Adjournment

The next Finance Committee Meeting is scheduled for **Monday, November 17, 2025** at 4:00 p.m.

<sup>1</sup>Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

This Committee meeting may be attended by Board Members who do not sit on this Committee. In the event that a quorum of the entire Board is present, this Committee shall act as a Committee of the Whole. In either case, any item acted upon by the Committee or the Committee of the Whole will require consideration and action by the full Board of Directors as a prerequisite to its legal enactment.

The Salinas Valley Health (SVH) Committee packet is available at the Committee Meeting, electronically at <https://www.salinasvalleyhealth.com/about-/healthcare-district-information-reports/board-of-directors/meeting-agendas-packets/2025/>, and in the SVH Human Resources Department located at 611 Abbott Street, Suite 201, Salinas, California, 93901. All items appearing on the agenda are subject to action by the SVH Board.

Requests for a disability related modification or accommodation, including auxiliary aids or Spanish translation services, in order to attend or participate in-person at a meeting, need to be made to the Board Clerk during regular business hours at 831-759-3050 at least forty-eight (48) hours prior to the posted time for the meeting in order to enable the District to make reasonable accommodations.

**FINANCE COMMITTEE MEETING  
COMMITTEE OF THE WHOLE  
SALINAS VALLEY HEALTH**

**AGENDA FOR CLOSED SESSION**

*Pursuant to California Government Code Section 54954.2 and 54954.5, the board agenda may describe closed session agenda items as provided below. No legislative body or elected official shall be in violation of Section 54954.2 or 54956 if the closed session items are described in substantial compliance with Section 54954.5 of the Government Code.*

**CLOSED SESSION AGENDA ITEMS**

**REPORT INVOLVING TRADE SECRET**

(Government Code §37606 & Health and Safety Code § 32106)

Discussion will concern: (Specify whether discussion will concern proposed new service, program, or facility): Trade secrets, strategic planning/proposed new programs and services

Estimated date of public disclosure: (Specify month and year): Unknown

**ADJOURN TO OPEN SESSION**

*CALL TO ORDER*  
*ROLL CALL*

*(Chair to call the meeting to order)*

*PUBLIC COMMENT*

**DRAFT SALINAS VALLEY HEALTH<sup>1</sup>**  
**FINANCE COMMITTEE**  
**COMMITTEE OF THE WHOLE**  
**MEETING MINUTES SEPTEMBER 22, 2025**

Committee Member Attendance:

Voting Members Present: **Victor Rey, Jr.**, Chair, **Joel Hernandez Laguna**, Vice-Chair, appearing via teleconference pursuant to Government Code Section 54953(f)(2)(A)(i), **Allen Radner, M.D.**, President/CEO, and **Tarun Bajaj, M.D.**, Medical Staff Member;

Voting Members Absent: Iftikhar Hussain, CFO;

Advisory Non-Voting Members Present:

In person: Clement Miller, COO, Gary Ray, CLO; Carla Spencer, CNO;

Via WebEx: Michelle Childs, CHRO;

Other Board Members Present, Constituting Committee of the Whole:

In Person: Catherine Carson

Via teleconference: Rolando Cabrera, M.D.

## **1. CALL TO ORDER/ROLL CALL**

A quorum was present and Chair Victor Rey, Jr., called the meeting to order at 4:01 p.m. in the Heart Center Teleconference Room. Dr. Bajaj was thanked for his contribution to this committee as he is transitioning out of his role as Medical Staff Treasurer and member of the Finance Committee.

### **1.1 PROPOSED CHANGE TO THE AGENDA**

A request was made pursuant to Government Code Section 54954.2(b)(2) to revise the order of the agenda moving *Item 7* after *Item 10 Reconvene Open Session / Report on Closed Session*.

The matter came to the attention of the Board subsequent to the posting of the Agenda. The change to the order of agenda items requires a 2/3<sup>rd</sup> vote of the members present at the meeting.

**PUBLIC COMMENT:** None.

**BOARD MEMBER DISCUSSION:** None.

**MOTION:**

Upon motion by Vice Chair Hernandez Laguna, second by Committee Member Dr. Radner, citing the need to change the order of the agenda items placing *Item 7 Consider recommendation to the SVH Board of Directors to approve (i) the purchase of additional units of Voting Membership Interest in Monterey Peninsula Surgery Center, and (ii) the execution of the MPSC Subscription Agreement by the SVH President/CEO, as approved by District Legal Counsel* after *Item 10 Reconvene Open Session / Report on Closed Session*.

**ROLL CALL VOTE:**

Ayes: Chair Rey, Vice Chair Hernandez Laguna, Dr. Radner, and Dr. Bajaj;

Nays: None;

Abstentions: None;

Absent: Hussain.

<sup>1</sup>Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

## **Motion Carried**

**2. PUBLIC COMMENT:** None.

### **3. MINUTES OF THE FINANCE COMMITTEE AUGUST 25, 2025**

Approve the minutes of the August 25, 2025 Finance Committee meeting. The information was included in the Committee packet.

**PUBLIC COMMENT:** None.

**COMMITTEE MEMBER DISCUSSION:** None.

#### **MOTION:**

Upon motion by Committee Member Dr. Bajaj, and second by Vice Chair Hernandez Laguna, the minutes of the August 25, 2025 Finance Committee are approved as presented.

#### **ROLL CALL VOTE:**

Ayes: Chair Rey, Vice Chair Hernandez Laguna, Dr. Radner, and Dr. Bajaj;

Nays: None;

Abstentions: None;

Absent: Hussain.

## **Motion Carried**

### **4. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF DRC 80 TON CHILLER AND COOLING TOWER**

Bradley McCoy, VP Facilities, Construction & Real Estate, reported that Salinas Valley Health's Downing Resource Center (DRC) was built in 1993 to improve parking on and around the campus and was also developed to house a number of vital services that support the operations of the system's medical center. The cooling equipment that supports the structure is original to the building and 10 years past its useful life. The age of this equipment results in inadequate temperature control, throughout the structure. Due to these findings it is recommended that we replace the 80 Ton Chiller and its Cooling Tower to ensure adequate cooling to the building for the next 20+ years, and award construction contract to Val's Plumbing and Heating, Inc.

A full report was included in the packet.

**PUBLIC COMMENT:** None.

**COMMITTEE MEMBER DISCUSSION:** Val's is a sole source recommendation because they have been maintaining the existing equipment and are most familiar with the project.

#### **MOTION:**

Upon motion by Vice Chair Hernandez Laguna, and second by Committee Member Dr. Radner, the Finance Committee recommends the Board of Directors to award the contract to Val's Plumbing for the replacement of the DRC 80 Ton Chiller and Cooling Tower in the amount of \$1,023,362.00 which includes the requested contingency of \$75,000.



**ROLL CALL VOTE:**

Ayes: Chair Rey, Vice Chair Hernandez Laguna, Dr. Radner, and Dr. Bajaj;

Nays: None;

Abstentions: None;

Absent: Hussain.

**Motion Carried**

**5. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF PROJECT FUNDING AND AWARD CONSTRUCTION CONTRACT TO AVILA CONSTRUCTION FOR THE SALINAS VALLEY HEALTH 5 LOWER RAGSDALE ROOFING REPLACEMENT PROJECT**

Bradley McCoy, VP Facilities, Construction & Real Estate, reported that the roof system installed at 5 Lower Ragsdale is end of its useful life. The existing 65,000 square foot roofing assembly has been experiencing multiple areas of water intrusion. Facilities Management is pursuing activities to replace the existing roofing with a new, conventional thermoplastic polyolefin (TPO) single-ply roofing system.

A full report was included in the packet.

**PUBLIC COMMENT:** None.

**COMMITTEE MEMBER DISCUSSION:** The budgeted for the project includes \$1.5M for repair and additional funds from the MRI project which cannot be accomplished in this budget year. The new roof would have a 30-year guarantee. Soft costs have been about \$400,000.00. The goal is to complete the new roof by year end. There would be no interruption to service lines in that building. Additionally, drainage design flaws will be corrected. It was noted there were multiple bids and that the proposals were all close in price.

**MOTION:**

Upon motion by Committee Member Dr. Radner, and second by Vice Chair Hernandez Laguna, the Finance Committee recommends the Board of Directors to approve (i) to approve the total estimated project cost for the SVH 5 Lower Ragsdale Roofing Replacement Project in the amount of \$2,769,745.00 and (ii) award construction contract to Avila Construction for the SVH 5 Lower Ragsdale Roofing Replacement Project in the amount \$2,372,745.00.

**ROLL CALL VOTE:**

Ayes: Chair Rey, Vice Chair Hernandez Laguna, Dr. Radner, and Dr. Bajaj;

Nays: None;

Abstentions: None;

Absent: Hussain.

**Motion Carried**

## **6. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF LEASE AMENDMENT TO EXTEND THE LEASE AGREEMENT FOR 1756 NORTH MAIN STREET, SALINAS FOR ONE YEAR**

Gary Ray, CLO, reported that Salinas Valley Health is the tenant under the Harden Ranch Plaza Shopping Center Lease, dated August 3, 2012, and associated sublease and amendments, for certain retail space described as 1756 North Main Street, Salinas, California, containing approximately 3,200 gross leasable square feet (“Harden Clinic”). The Harden Clinic is presently utilized by Doctors on Duty for an urgent care clinic. Because of DOD provider staffing challenges and scheduling issues, SVH Clinics is considering a strategic move to expand primary care services in the North Salinas community through this location. The current lease is now on a month-to-month holdover and this extension allows time for SVH to consider its options while maintaining the operation of the DOD clinic.

A full report was included in the packet.

**PUBLIC COMMENT:** None.

**COMMITTEE MEMBER DISCUSSION:** The current lease term will be extended per Lease Agreement with a CPI Index increase of a minimum of two percent (2%) and a maximum of four percent (4%) over the prior year’s Fixed Minimum Rent. There was discussion of potential use of this space.

### **MOTION:**

Upon motion by Committee Member Dr. Radner, and second by Vice Chair Hernandez Laguna, the Finance Committee recommends the Board of Directors approve the Lease Amendment to Extend the Lease Agreement for 1756 North Main Street, Salinas for One Year.

### **ROLL CALL VOTE:**

Ayes: Chair Rey, Vice Chair Hernandez Laguna, Dr. Radner, and Dr. Bajaj;

Nays: None;

Abstentions: None;

Absent: Hussain.

**Motion Carried**

## **7. FINANCIAL PERFORMANCE REVIEW**

An update was received from Scott Cleveland, Controller, on the Financial Performance Review for the month of August 2025. Highlights included Income from Operations \$1.1M, Net Income \$6.3M, and Days Cash on Hand of 362. A full report including the August Summary Financials, Financial Statements, Budget Comparison, and Statistics was included in the packet for review.

**COMMITTEE MEMBER DISCUSSION:** There was discussion of the contributing factors to income from operations below budget.

## **8. CLOSED SESSION**

Chair Rey announced that the item to be discussed in Closed Session as listed on the posted Agenda is *Report Involving Trade Secret – Trade Secret, Strategic Planning, Proposed New Programs and Services*.

The meeting recessed into Closed Session under the Closed Session Protocol at 4:46 p.m.

## **9. RECONVENE OPEN SESSION/REPORT ON CLOSED SESSION**

The Board reconvened Open Session at 4:55 p.m. Chair Rey announced that in Closed Session, the Board received *Report Involving Trade Secret – Trade Secret, Strategic Planning, Proposed New Programs and Services*. No action was taken.

## **10. CONSIDER RECOMMENDATION TO THE SVH BOARD OF DIRECTORS TO APPROVE (i) THE PURCHASE OF ADDITIONAL UNITS OF VOTING MEMBERSHIP INTEREST IN MONTEREY PENINSULA SURGERY CENTER, AND (ii) THE EXECUTION OF THE MPSC SUBSCRIPTION AGREEMENT BY THE SVH PRESIDENT/CEO, AS APPROVED BY DISTRICT LEGAL COUNSEL**

Gary Ray, CLO, reported that a key strategic objective for Salinas Valley Health is to develop and expand partnerships that drive value for our patients. Recognizing the importance of providing a low cost, high quality option for surgical services needed by our residents, Salinas Valley Health has been offered an opportunity to increase its investment in our partnership with Monterey Peninsula Surgery Center (MPSC), which operates surgery centers in Salinas, Monterey, and Santa Cruz. MPSC has notified SVH that there are additional shares available for purchase, and MPSC's board has approved the sale of an additional member interest to SVH. The proposed transaction is the acquisition of an additional voting membership interest will increase SVH's total ownership interest in MPSC to approximately 14.25 percent.

A full report was included in the packet.

**PUBLIC COMMENT:** None.

**COMMITTEE MEMBER DISCUSSION:** It was clarified that by approving the recommendation to purchase additional units of voting membership, there is no obligation to buy them. Should the decision be made to purchase based on strategic consideration, approval of this motion allows Dr. Radner to execute the agreement with additional review of the agreement by Gary Ray, CLO, and District Legal Counsel.

### **MOTION:**

Upon motion by Committee Member Dr. Bajaj, and second by Dr. Radner, the Finance Committee recommends the Board of Directors approve (i) the purchase of additional units of Voting Membership Interests in Monterey Peninsula Surgery Center for the amount of \$661,000.00, and (ii) the execution of the MPSC Subscription Agreement by the SVH President/CEO, as approved by District Legal Counsel

### **ROLL CALL VOTE:**

Ayes: Chair Rey, Vice Chair Hernandez Laguna, Dr. Radner, and Dr. Bajaj;

Nays: None;

Abstentions: None;

Absent: Hussain.

**Motion Carried**

## **ADJOURNMENT**

There being no other business, the meeting was adjourned at 4:59 p.m. The next Finance Committee Meeting is scheduled for **Monday, October 20, 2025.**

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Victor Rey, Jr., Chair

## Board Paper: Finance Committee

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**Agenda Item:** Consider Recommendation to the Board of Directors Approval to Award Construction Contract to C. Overaa & Co. for the Salinas Valley Health X-Ray Room 1 & 2 Equipment Replacement Project

**Executive Sponsor:** Clement Miller, Chief Operating Officer  
Brad McCoy, Vice President of Facilities, Construction and Real Estate  
John Kazel, Director of Imaging Services

**Date:** October 23, 2025

### Executive Summary

Salinas Valley Health is pursuing the replacement and modernization of x-ray equipment in X-Ray Room 1 and X-Ray Room 2. This project upgrades Salinas Valley Health's capabilities to the latest standards in radiology. This investment is to address escalating risks and limitations associated with two existing Siemens x-ray systems, which are considered outdated due to their antiquated computer processing, software radiation dose efficiency, and image quality. The replacement of the Siemens x-ray equipment with Philips' advanced systems will mitigate the risk of equipment failure and enhance diagnostic capabilities, improve patient safety, and increase operational efficiency. This upgrade is essential for maintaining top-tier medical care and meeting the latest standards in medical imaging technology. In August of 2024, the Finance Committee and Board approved the project for planning, design, medical equipment, and construction.

### Background/Situation/Rationale

The project involves the phased replacement and improvements of X-Ray Room 1 and X-Ray Room 2. To minimize disruption to clinical operations, the work is carefully staggered, ensuring that only one room is non-operational at any given time. The modernization includes necessary architectural, structural, and electrical upgrades to achieve full compliance with current building codes, as well as coordinated enhancements to the existing nurse call system. Salinas Valley Health will manage all necessary HCAI approvals required to execute the work.

A public request for bids was advertised on September 10, 2025, in the Californian and Central Coast Builder's Exchange, along with an outreach effort to local and regional qualified contractors (Attachment 1). At close of bid on October 7, 2025, five (5) responsive bids were received and publicly opened (Attachment 2). A competitive bidding process was followed, utilizing our standard, legally approved bidding procedures. Following staff review of the submitted bid packages, C. Overaa & Co. was identified as the lowest responsible, responsive bidder (Attachment 3). This contract amount is under the allocated budget approved for this project.

Materials Management facilitated negotiations with Philips Healthcare to secure contracts for capital equipment. This process included a thorough due diligence review, ensuring that the obtained pricing was at or below industry standards.

### Timeline/Review Process

September 2025 – Bid process & contractor selection

October 2025 – Award and execute construction contract

November 2025 – Issue notice to proceed to contractor (dependent on HCAI permit issuance)

December 2025 – Commence X-Ray Room 2 construction activities

February 2026 – Complete X-Ray Room 2 construction activities and commence X-Ray Room 1 construction activities

April 2026 – Complete X-Ray Room 1 construction activities

### Pillar/Goal Alignment

☒ Service   ☐ People   ☒ Quality   ☒ Finance   ☒ Growth   ☐ Community

### Financial/Quality/Safety/Regulatory Implications

Key Contract Terms	Contractor: C. Overaa & Co.
1. Proposed effective date	Issuance of Notice to Proceed anticipated on November 3, 2025
2. Term of agreement	115 calendar days
3. Renewal terms	Not Applicable
4. Termination provision(s)	Bid Specifications: Section 00 70 00 – Part 12
5. Payment Method	Lump Sum
6. Compensation	\$499,750
7. Cost over life agreement	Not Applicable
8. Budgeted (Indicate yes/no)	Yes. Project funding is included in Fiscal Year 2026 Routine Capital Project. The allocated construction budget of \$897,356 is expected to be fully spent out within FY 2026.

### Recommendation

Consider recommendation to Board of Directors to award the construction contract to C. Overaa & Co. for the Salinas Valley Health X-Ray Room 1 & 2 Equipment Replacement project in the total amount of \$499,750.

#### Attachments:

- Attachment 1: Proof of Publication of Advertisement for Bids September 10, 2025
- Attachment 2: Bid Results Summary October 7, 2025
- Attachment 3: C. Overaa & Co. Bid Forms
- Attachment 4: Contract for Construction



Salinas Californian  
GANNETT

PO Box 631437 Cincinnati, OH 45263-1437

**AFFIDAVIT OF PUBLICATION**

Accts Payable  
Salinas Valley Memorial/Legals  
450 E Romie Ln  
Salinas CA 93901-4029

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The Salinas Californian, a newspaper published in the city of Salinas, Monterey County, State of California, and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issue:

SCA Salinas Californian 09/10/2025  
SCA thecalifornian.com 09/10/2025

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State of Wisconsin

#### ADVERTISEMENT FOR BIDS

Sealed proposals will be received by Salinas Valley Memorial Healthcare System ("SVMHS") operating as Salinas Valley Health located in Salinas, California, for the furnishing of all labor, materials, equipment and services to SVMHS necessary for and incidental to the construction of:

#### **SALINAS VALLEY HEALTH X-RAY ROOM 1 & 2 EQUIPMENT REPLACEMENT**

**General Description.** Salinas Valley Health (SVH) is pursuing equipment replacement activities within its Diagnostic Imaging Department. This initiative focuses on X-Ray Room 1 and X-Ray Room 2, both located on the first level of the Original Building. The work involves replacing the existing Siemens X-ray systems, that have reached the end of their useful life, with new Philips X-ray systems. To facilitate this upgrade, renovations to the existing imaging rooms are required. These include, but are not limited to, necessary architectural modifications, including ceilings, walls, and flooring, structural improvements, installations, and anchorage to support new equipment and associated systems, and upgrades to electrical, low voltage, and nurse call systems.

**Bids.** Sealed bids will be received by SVMHS at the Construction Office located at 535 E Romie Lane, Suite 6, Salinas, California, until 2:00 p.m. on **October 7, 2025**, at which time all bids will be publicly opened. Bids will be referred to a subsequent SVMHS Board of Directors meeting for appropriate action. All Bid Proposals shall be submitted on forms furnished by SVMHS. Bid Proposals must conform with, and be responsive to, the Bid and Contract Documents, copies of which may be obtained from SVMHS as indicated below. Only Bid Proposals submitted to SVMHS prior to the date and time set forth above for the public opening and reading of Bid Proposals shall be considered. Note: Bids submitted orally or by telephone, electronic transmission (email) or facsimile will be considered invalid and will not be accepted. Each Bid Proposal shall be accompanied by:

1. Bid Letter (including acknowledgement of receipt of Addenda)
2. List of Subcontractors
3. Statement of Bidder's Qualifications
4. Compliance with Immigration Reform and Control Act of 1986
5. Bidder's Guaranty: Bidder's Bond or Irrevocable Standby Letter of Credit
6. Non-Collusion Certification

All information and responses of a Bidder in its Bid Proposal, and other documents accompanying the Bid Proposal, shall be complete, accurate and true. Incomplete, inaccurate, or untrue responses or information provided by a Bidder shall be grounds for SVMHS to reject such Bidder's Bid Proposal as nonresponsive.

**Pre-Bid Conference.** There will be a non-mandatory pre-bid conference held prior to the date of bid. The conference will take place on **September 18, 2025**, from 10:30 a.m. - 12:00 p.m., in the SVMHS Construction Office located at **535 E. Romie Lane, Suite 6, Salinas, California 93901**. Request to access the hospital for site investigation shall be coordinated through [dsullivan@bogardconstruction.com](mailto:dsullivan@bogardconstruction.com). Bidders and their subcontractors are encouraged to investigate the existing conditions prior to close of the bidding period.

**Questions.** All requests for interpretation of the drawings and specifications or other questions regarding this project during the bidding process shall be submitted to SVMHS in writing by email with the original copy to follow by mail. No telephone questions will be accepted. All written requests for interpretation (RFIs) or correction of the Contract Documents must be received within ten (10) days of close of bid. Send all pre-bid questions and requests for interpretation to SVMHS via email at: [dsullivan@bogardconstruction.com](mailto:dsullivan@bogardconstruction.com).

**Bid and Contract Documents.** Requests for digital versions of the Documents shall be addressed to Salinas Valley Memorial Healthcare System, Attn: Dave Sullivan ([dsullivan@bogardconstruction.com](mailto:dsullivan@bogardconstruction.com)). The Central Coast Builder's Exchange has all bid documents available for Bidders (Visit URL: <http://www.ccbabuilds.com/>).

**Labor & Material Payment and Performance Bonds.** The successful bidder will be required to furnish a labor & material payment bond and performance bond equal to one hundred percent (100%) of the Contract Price. Each bond must meet the statutory requirements for a public construction project as set forth in California Civil Code Section 3248. The bonds shall be secured through a surety company approved by SVMHS and paid for by the Prime Contractor.

**Bid Acceptance/Rejection.** SVMHS reserves the right to reject any or all bids and to waive any informalities in the bidding, or in any bid received. The Contract for the Work, if awarded, will be by action of the SVMHS Board of Directors to the responsible Bidder submitting the lowest responsive Bid Proposal. If Alternate Bid Items are included in the bidding, the lowest priced Bid Proposal will be determined on the basis of the Base Bid Proposal or on the Base Bid Proposal and the combination of Alternate Bid Items selected in accordance with the applicable provisions of the Instructions for Bidders. No bid shall be withdrawn for a period of ninety (90) calendar days subsequent to the opening of bids without the consent of SVMHS.

**Contractor License Classification.** In accordance with the provisions of California Public Contract Code §3300, SVMHS requires that Bidders have a valid and current class B California Contractors License. Bidders must be properly licensed at the time that the Contract for the Work is awarded and at all times during the Work. Any Bidder not so duly and properly licensed shall be subject to all penalties imposed by law. No payment shall be made for work, labor, materials or services provided under the Contract for the Work unless and until the Registrar of Contractors verifies to SVMHS that the Bidder awarded the Contract is properly and duly licensed to perform the Work.

**Prevailing Wage.** Minimum prevailing wage rates are required to be paid for each craft, classification, or type of worker needed to execute the Contract. Copies of such minimum rates are on file at the Administration office of SVMHS, and are available to any interested party upon request. See Labor Code Section 1773 et seq.

Dated: September 10, 2025  
Salinas Valley Memorial Healthcare System  
A Local Health Care District  
September 10 2025  
LYRK0357008



SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM  
 450 E Romie Lane, Salinas, CA 93901  
 HCAI Facility No. 10348  
 HCAI Project No. S251154-27-00 AND S251153-27-00  
 CIP 01.1250.3770 AND 01.1250.3775

**BID OPENING:** 10/07/2025 @ 2:00 PM

**BID OPENING LOCATION:** 535 E Romie Lane, Suite 6, Salinas CA 93901

**BID RESULT SUMMARY**

	Contractor	Contact	Email Address	Phone Number	Base Bid + Allowances	Comments
1	C. Overaa & Co	Danny Sawyer	<a href="mailto:dannys@overaa.com">dannys@overaa.com</a>	510-719-3925	\$ 499,750	**
2	Tombleson, Inc.	Amy Abbott	<a href="mailto:amya@tomblesoninc.com">amya@tomblesoninc.com</a>	831-422-9696	\$ 532,500	
3	SSB Construction, Inc	Joseph Darpli	<a href="mailto:jdarpli@ssbconstruction.com">jdarpli@ssbconstruction.com</a>	831-737-0638	\$ 723,600	
4	Colin Construction Company, Inc	Mark Ennis	<a href="mailto:marke@colincc.com">marke@colincc.com</a>	530-272-3357	\$ 702,217	
5	FTG Builders, Inc	Pedro Becerra	<a href="mailto:pedro@ftgbuilders.com">pedro@ftgbuilders.com</a>	928-503-9235	\$ 681,036	
	** Apparent Low Bidder					

SVMHS reserves the right to reject any or all bids and to waive any informalities in the bidding, or in any bid received.

	Documents Acompanying Bid	Contractor 1 **	Contractor 2	Contractor 3	Contractor 4	Contractor 5
A	Bid Letter	X	X	X	X	X
B	Addenda (A, B, and C)	X	X	X	X	X
C	List of Subcontracotrs	X	X	X	X	X
D	Disqualification Questionnaire	X	X	X	X	X
E	Insurance Requirements	X	X	X	X	X
F	Bid Bond	X	X	X	X	X
G	Non-Collusion Affidavit	X	X	X	X	X

**BID LETTER  
FOR THE SALINAS VALLEY HEALTH  
X-RAY ROOM 1 AND 2 EQUIPMENT REPLACEMENT**

Pursuant to the Notice Inviting Bids, the undersigned bidder herewith submits a bid on the Bid Forms attached hereto and made a part hereof, and binds itself on award by the Salinas Valley Memorial Healthcare System operating as Salinas Valley Health (hereinafter "SVH") under this bid to execute a Contract in accordance with its bid and the Contract Documents.

The Notice Inviting Bids, Instructions to Bidders, General Requirements, Supplementary Conditions, Technical Specifications, Appendices, Contract Drawings, and Addenda, if any, are made part of this bid and all provisions thereof are hereby accepted, and all representations and warranties required thereby are hereby affirmed.

This offer shall be irrevocable for a period of ninety (90) days after the date on which bids are opened.

The undersigned bidder understands that any clarification made to the above or any new and different conditions or information submitted on or with its Bid Forms, other than that requested, may render the bid non-responsive.

The undersigned, as bidder, declares that the only persons or parties interested in this bid as principals are those named herein; that this bid is made without collusion with any other person, firm or corporation and in submitting this bid, that it has carefully examined the location of the proposed work, the attached proposed form of contract, and the plans, specifications and the other Contract Documents; and agrees if this bid is accepted, that it will contract with SVH, on the form of contract included with these specifications, to provide all necessary labor, materials, equipment, machinery, apparatus and other means of construction, and to do all the work specified in the Contract Documents, in the manner and time therein prescribed, and according to the requirements of the Owner's Designated Representative as therein set forth, and that he will accept all full payment therefore based on the item prices set forth in its Schedule of Bid Prices.

The prices included within the Schedule of Bid Prices include all costs for labor, materials, tools, equipment, services, subcontractors, suppliers, taxes, insurance, shipment, delivery, overhead, profit and all other costs necessary to perform the work in accordance with the Contract Documents.

The undersigned bidder acknowledges receipt, understanding, and full consideration of the following addenda to the Contract Documents:

**ADDENDA NOS.** (if none, so state): A, B, C

Name of Bidder: C. Overaa & Co.

Business Address: 200 Parr Blvd., Richmond, CA 94801

Phone: 510-234-0926 Fax: 510-237-2435

Contractor's License No. 106793

License Expiration Date 5/31/2027

Classification Type A, B



# **SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM**

SALINAS VALLEY HEALTH

Salinas, California

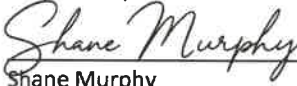
## **ADDENDUM A TO THE BID DOCUMENTS FOR SALINAS VALLEY HEALTH X-RAY ROOM 1 & 2 EQUIPMENT REPLACEMENT**

**ISSUED: September 19, 2025**

This Addendum A must be signed by the bidder and included in the bid documents submitted for this Project. Salinas Valley Memorial Healthcare System operating as Salinas Valley Health (hereinafter "SVH") reserves the right to disregard any bid, which does not include this Addendum A. Salinas Valley Memorial Healthcare System may waive this requirement at its sole discretion.

### **SEE ATTACHED ADDENDUM ITEMS**

Prepared By:

  
Shane Murphy  
SVH Designated Representative

#### **BIDDER'S CERTIFICATION**

I acknowledge receipt of this Addendum A and accept all conditions contained herein.

  
Bidder's Signature

10/3/2025  
Date

C. Overaa & Co.  
Name of Company

**Please return this signed page to Shane Murphy at SVH as soon as possible to confirm receipt of this addendum. Please email as a PDF to [smurphy@bogardconstruction.com](mailto:smurphy@bogardconstruction.com).**

## **SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM**

SALINAS VALLEY HEALTH

Salinas, California

**ADDENDUM B  
TO THE BID DOCUMENTS FOR  
SALINAS VALLEY HEALTH X-RAY ROOM 1 & 2 EQUIPMENT REPLACEMENT**

**ISSUED: September 26, 2025**

This Addendum B must be signed by the bidder and included in the bid documents submitted for this Project. Salinas Valley Memorial Healthcare System operating as Salinas Valley Health (hereinafter "SVH") reserves the right to disregard any bid, which does not include this Addendum B. Salinas Valley Memorial Healthcare System may waive this requirement at its sole discretion.

**SEE ATTACHED ADDENDUM ITEMS**

Prepared By:



Shane Murphy

SVH Designated Representative

**BIDDER'S CERTIFICATION**

I acknowledge receipt of this Addendum A and accept all conditions contained herein.



Bidder's Signature

10/3/2025

Date

C. Overaa & Co.

Name of Company

**Please return this signed page to Shane Murphy at SVH as soon as possible to confirm receipt of this addendum. Please email as a PDF to [smurphy@bogardconstruction.com](mailto:smurphy@bogardconstruction.com).**

# **SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM**

SALINAS VALLEY HEALTH

Salinas, California

## **ADDENDUM C**

TO THE BID DOCUMENTS FOR


SALINAS VALLEY HEALTH X-RAY ROOM 1 & 2 EQUIPMENT REPLACEMENT

ISSUED: October 1, 2025

This Addendum C must be signed by the bidder and included in the bid documents submitted for this Project. Salinas Valley Memorial Healthcare System operating as Salinas Valley Health (hereinafter "SVH") reserves the right to disregard any bid, which does not include this Addendum C. Salinas Valley Memorial Healthcare System may waive this requirement at its sole discretion.

### **SEE ATTACHED ADDENDUM ITEMS**

Prepared By:



Shane Murphy

SVH Designated Representative

#### **BIDDER'S CERTIFICATION**

I acknowledge receipt of this Addendum C and accept all conditions contained herein.



Bidder's Signature

10/3/2025

Date

C. Overaa & Co.

Name of Company

**Please return this signed page to Shane Murphy at SVH as soon as possible to confirm receipt of this addendum. Please email as a PDF to [smurphy@bogardconstruction.com](mailto:smurphy@bogardconstruction.com).**

## LIST OF SUBCONTRACTORS

The Bidder is required to furnish the following information in accordance with the provisions of Sections 4100 to 4114, inclusive, of the Public Contract Code of the State of California. This list and information shall include all subcontractors that will perform work, provide labor or render services to the Bidder in connection with the project in an amount in excess of one-half of one percent of the total amount of Bidder's Grand Total Bid Price.

Do not list alternative subcontractors for the same work. Use additional sheets if necessary.

NAME OF SUBCONTRACTOR	LICENSE NUMBER AND DIR REG NO.	LOCATION OF/ PLACE OF BUSINESS	PORTION OF WORK
1. <del>BATE</del> CO	<del>887811</del> CO 1000002993	<del>OAKLAND, CA</del> CO	<del>ELECTRICAL</del> CO
CO 2. <del>VALDEZ</del>			<del>PAINT</del> CO
3. HARRY L. MURPHY	145985 1000004204	SAN JOSE, CA	FLOORING
4. IRONWOOD	895364 1000004603	Concord, CA	DRYWALL
5. JANUS	572682 1000000894	CONCORD, CA	DEMOLITION
6. CAL WEST	320029 1000006938	UNION CITY, CA	CORING
7. <del>WMB SALEM</del> CO	<del>465016</del> CO CO 1000010542	<del>MONTEREY, CA</del> CO	<del>PAINT</del> CO
8. SATELLITE	563898 1000028304	SAN JOSE, CA	PAINT
9. J M ELECTRICAL	376938 1000000800	SALINAS, CA	ELECTRICAL
10.			
11.			
12.			
13.			
14.			
15.			

## END LIST OF SUBCONTRACTORS

## DISQUALIFICATION QUESTIONNAIRE

The Bidder shall complete, under penalty of perjury, the following questionnaire:

Has the Bidder, any officer of the Bidder, or any employee of the Bidder who has proprietary interest in the Bidder, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a federal, state, or local government project because of a violation of law or a safety regulation?

Yes \_\_\_\_\_ No   X  

If the answer is yes, explain the circumstances in the following space.

NAME OF BIDDER:   C. Overaa & Co.  

NOTE: This questionnaire constitutes a part of the Bid, and signature on the portion of this Bid shall constitute signature on this questionnaire.


END OF DISQUALIFICATION QUESTIONNAIRE



### ACKNOWLEDGEMENT OF INSURANCE REQUIREMENTS

Included in the Bid Price is full compensation for the requirements set forth in Section 00 86 00, INSURANCE REQUIREMENTS of the Contract Documents, including:

- a) Workers' Compensation (per statutory requirement).  
Policy shall include a waiver of subrogation.
- b) Employer's Liability coverage.  
Two Million Dollars (\$2,000,000) per accident; and  
Two Million Dollars (\$2,000,000) each employee by disease.
- c) Commercial General Liability coverage (including but not limited to premises and operations; contractual liability; personal and advertising injury; explosion, collapse, and underground coverage; products and completed operations, and; broad form property damage) of not less than:  
Two Million Dollars (\$2,000,000) combined single limit per occurrence or claim; and  
Two Million Dollars (\$2,000,000) general aggregate.  
Policy shall include a Waiver of Subrogation and Additional Insured endorsement. Policy will also contain either a Cross Liability endorsement or Severability of Interests Clause.
- d) Business Automobile Liability Insurance coverage of not less than:  
Two Million Dollars (\$2,000,000) combined single limit occurrence.  
Policy shall include a Waiver of Subrogation and Additional Insured endorsement.

	President	October 3, 2025
Signature of Bidder/Title		Date

### END OF ACKNOWLEDGEMENT OF INSURANCE REQUIREMENTS

## BIDDER'S BOND

KNOW ALL PERSONS BY THESE PRESENTS:

That C. Overaa & Co., as Principal, and Travelers Casualty and Surety Company of America, as Surety, are held and firmly bound unto the Salinas Valley Memorial Healthcare System, operating as Salinas Valley Health (hereinafter called SVH), in the sum of (\$ see below), \*being at least ten percent (10%) of the total amount of the bid, for the payment of which sum in lawful money of the United States of America to SVH we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

\* Ten Percent (10%) of Total Amount of Bid

The condition of the above obligation is such that, whereas the Principal has submitted said bid to SVH;

NOW, THEREFORE, if the principal is awarded a Contract by SVH and, within the time and in the manner required by the Specifications, enters into a written Contract with SVH and furnishes the requisite bond or bonds and insurance certificates, then this obligation shall become null and void, otherwise to remain in full force and effect.

In the event suit is brought upon this bond by SVH and judgment is recovered, the Surety shall pay all costs incurred by SVH in such suit, including a reasonable attorneys fee to be fixed by the Court.

Dated September 26, 2025

TO BE CONSIDERED COMPLETE, BOTH THE PRINCIPAL AND SURETY MUST SIGN THIS BIDDER'S BOND. IN ADDITION, THE SURETY'S SIGNATURE MUST BE NOTARIZED AND A COPY OF THE SURETY'S POWER OF ATTORNEY MUST BE ATTACHED.

C. Overaa & Co.

Principal

By: Carl Overaa

Travelers Casualty and Surety Company of America

Surety

By: Nerissa S. Bartolome

Nerissa S. Bartolome, Attorney-in-Fact

100 California St., Suite 725, San Francisco, CA 94111

Address of Surety

END OF BIDDERS BOND

# CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

CIVIL CODE § 1189

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California )

County of San Francisco )

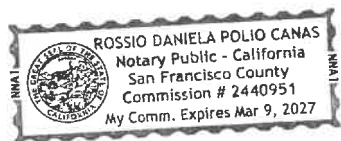
On 09/26/2025 before me, Rossio Daniela Polio Canas, Notary Public,  
Date Here Insert Name and Title of the Officer

personally appeared Nerissa S. Bartolome  
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Signature [Signature]  
Signature of Notary Public

Place Notary Seal Above

## OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

### Description of Attached Document

Title or Type of Document: \_\_\_\_\_ Document Date: \_\_\_\_\_

Number of Pages: \_\_\_\_\_ Signer(s) Other Than Named Above: \_\_\_\_\_

### Capacity(ies) Claimed by Signer(s)

Signer's Name: Nerissa S. Bartolome

- ☐ Corporate Officer — Title(s): \_\_\_\_\_  
☐ Partner — ☐ Limited ☐ General  
☐ Individual ☒ Attorney in Fact  
☐ Trustee ☐ Guardian or Conservator  
☐ Other: \_\_\_\_\_

Signer Is Representing: \_\_\_\_\_

Signer's Name: \_\_\_\_\_

- ☐ Corporate Officer — Title(s): \_\_\_\_\_  
☐ Partner — ☐ Limited ☐ General  
☐ Individual ☐ Attorney in Fact  
☐ Trustee ☐ Guardian or Conservator  
☐ Other: \_\_\_\_\_

Signer Is Representing: \_\_\_\_\_



**Travelers Casualty and Surety Company of America  
Travelers Casualty and Surety Company  
St. Paul Fire and Marine Insurance Company**

#### POWER OF ATTORNEY

**KNOW ALL MEN BY THESE PRESENTS:** That Travelers Casualty and Surety Company of America, Travelers Casualty and Surety Company, and St. Paul Fire and Marine Insurance Company are corporations duly organized under the laws of the State of Connecticut (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint **Nerissa S Bartolome** of **SAN FRANCISCO, California**, their true and lawful Attorney(s)-in-Fact to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

**IN WITNESS WHEREOF**, the Companies have caused this instrument to be signed, and their corporate seals to be hereto affixed, this **21st** day of **April, 2021**.



State of Connecticut

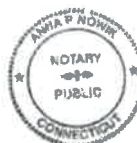
City of Hartford ss.

By:   
Robert L. Raney, Senior Vice President

On this the **21st** day of **April, 2021**, before me personally appeared **Robert L. Raney**, who acknowledged himself to be the Senior Vice President of each of the Companies, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of said Companies by himself as a duly authorized officer.

**IN WITNESS WHEREOF**, I hereunto set my hand and official seal.

My Commission expires the **30th** day of **June, 2026**



  
Anna P. Nowik, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of each of the Companies, which resolutions are now in full force and effect, reading as follows:

**RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

**FURTHER RESOLVED**, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

**FURTHER RESOLVED**, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

**FURTHER RESOLVED**, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, **Kevin E. Hughes**, the undersigned, Assistant Secretary of each of the Companies, do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which remains in full force and effect.

Dated this **26th** day of **September**, **2025**



  
Kevin E. Hughes, Assistant Secretary

**To verify the authenticity of this Power of Attorney, please call us at 1-800-421-3880.  
Please refer to the above-named Attorney(s)-in-Fact and the details of the bond to which this Power of Attorney is attached.**

**NON-COLLUSION AFFIDAVIT TO BE EXECUTED  
BY BIDDER AND SUBMITTED WITH BID**

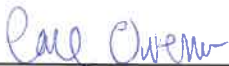
The undersigned declares:

I am the President of C. Overaa & Co., the party making the foregoing bid.

The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 10/3/2025 [date], at Richmond [city], California [state]."

  
Signature of Bidder

President

Title

10/3/2025

Date

**END OF NON-COLLUSION AFFIDAVIT**

SECTION 00 41 00

SCHEDULE OF BID PRICES

1.01 GENERAL INSTRUCTIONS

- A. Bidders are directed to submit a lump sum price for all Work set forth in the Contract Documents in the space for the "Base Bid" amount in the Schedule of Bid Prices. This lump sum shall include all costs for labor, materials, tools, equipment, services, subcontractors, suppliers, taxes, insurance, shipment, delivery, overhead, profit and all other costs necessary to perform the Work in accordance with the Contract Documents. ***Contractor should assume that activities associated with utility shutdowns (mechanical, electrical, plumbing and technology) will be required during off-hours throughout the course of the Project. Any overtime costs arising in conjunction with these activities are included in the Contractor's Base Bid.***
- B. Unit prices and lump sum prices must be entered in the appropriate spaces provided in the Schedule. Unit prices shall be multiplied by the Quantities shown, and the total shall be inserted in the AMOUNT column. In the event of any error or discrepancy between the Unit Price and the calculated AMOUNT, the Unit Price shall govern. Owner may correct any mathematical errors apparent on the face of the bid.

**SALINAS VALLEY HEALTH  
X-RAY ROOM 1 AND 2 EQUIPMENT REPLACEMENT  
SCHEDULE OF BID PRICES**

**BASE BID ITEM A:**

Contractor shall provide any and all materials, labor, tools, equipment and superintendence necessary to complete this project for the following amount. Contractor shall provide Contractor's profit and overhead for all allowance items identified below in the Base Bid item "A". If costs incurred exceed allowance item, Contractor shall be allowed to mark up the difference between the allowance and actual by a maximum of 5%. If the actual cost is less than the allowance item, Contractor shall credit the Owner the difference, including profit and overhead added to item "A".

"A" \$ 490,500<sup>00</sup>

**COMPENSABLE DELAY AMOUNT:**

Contractor shall provide all materials, labor, tools, equipment and superintendence necessary to complete any additional work required as a result of non-Contractor caused delays for the following amount:

\$ 1,850<sup>00</sup> per day x 5 days delay (est.) =

"B" \$ 9,250<sup>00</sup>

**GRAND TOTAL BID PRICE:**

Base bid plus total (A + B)

\$ 499,750<sup>00</sup>

**END OF SECTION 00 41 00**





200 Parr Boulevard  
Richmond, CA 94801  
Tel 510-234-0926  
Fax 510-237-2435

## CORPORATE RESOLUTION

Resolved, that Carl Overaa, President of this Corporation, be and is hereby authorized, directed and empowered for and on behalf and in the name of this Corporation to execute bid submittals and/or contract documents on behalf of this Corporation.

Resolved further, that this resolution shall remain in effect until amended or revoked thereof by a resolution duly adopted by the Board of Directors of this Corporation.

I, Erin Overaa Dissman, certify that I am the duly elected and acting Secretary of C. Overaa & Co., a Corporation, duly organized and existing under the laws of the State of California, and that the foregoing is a true and correct copy of a resolution of the Board of Directors of said corporation, duly and regularly passed and adopted at a meeting of the Board of Directors of said corporation which was duly and regularly called and held on the 15<sup>th</sup> day of March, 2022, at which meeting a quorum of the Board of Directors of said corporation was at all times present and acting.

I further certify that said resolution is in full force and effect and has not been amended or revoked.

IN WITNESS WHEREOF, I have hereunto set my hand as such Secretary and affixed the corporate seal of said corporation this October 2, 2025.

  
Erin Overaa Dissman, Secretary



RECORDING REQUESTED BY &  
WHEN RECORDED MAIL TO:

**NO RECORDING FEE REQUIRED**

California Government Code Sections 6103 & 27383

SPACE ABOVE THIS LINE FOR RECORDER'S USE

**CONTRACT FOR CONSTRUCTION**

**DIVISION 00 00 00    CONTRACT DOCUMENT**  
**SECTION 00 50 00    CONTRACT FOR CONSTRUCTION**

Owner:       **SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM**  
A Local Health Care District & Political Subdivision of the State of  
California

Contractor:       **C. Overaa & Co.**  
A California Corporation

Property/Project Location:   450 East Romie Lane  
Salinas, California 93901  
County of Monterey

Construction Project:       PROJECT NUMBERS:  
01.1250.3770 and 01250.3775  
PROJECT NAME: X-Ray Room 1 & 2  
Equipment Replacement

This Construction Agreement is made and entered into on XXX XX, 2025 ("Effective Date"), by and between **Salinas Valley Memorial Healthcare System**, a local health care district organized and operating pursuant to Division 23 of the California Health and Safety Code and political subdivision of the State of California ("Owner"), and **C. Overaa & Co.** a California Corporation ("Contractor"), for the construction of Project Numbers 01.1250.3770 and 01.1250.3775, X-Ray Room 1 & 2 Equipment Replacement.

**CONTRACT FOR CONSTRUCTION**

Owner and Contractor agree as follows:

1. SCOPE OF WORK. Contractor shall perform all the work, and furnish all the labor, materials, tools, supplies, equipment, supervision and other services required to complete all of the work that is described in the Specifications, Drawings and other documents constituting the Contract Documents for the Project located at the Project Location set forth above. The Contract Documents are defined below in Section 4 of this Construction Agreement.
2. TIME OF COMPLETION. Contractor shall complete all work under the Contract Documents within **one hundred fifteen (115) calendar days** of the effective date of the Notice to Proceed. Contractor shall begin work as of the effective date of the Notice to Proceed, and shall diligently proceed with and prosecute all of the work and comply with all requirements set forth in this Construction Agreement and the Contract Documents. Contractor specifically acknowledges and agrees to Section 00 82 00 Time of Completion, Milestones, Incentives and Liquidated Damage of the Contract Documents regarding the time of completion and liquidated damages.
3. CONTRACT SUM. Contractor shall faithfully perform all of the work under this Construction Agreement for the Grand Total Bid Price accepted by Owner in the amount of Four Hundred Ninety-Nine Thousand, Seven Hundred Fifty Dollars **(\$499,750.00)**, payable by Owner to Contractor at the time and in the manner provided in the Contract Documents.
4. CONTRACT DOCUMENTS. This Construction Agreement shall consist of this document and all of the Contract Documents, which are incorporated into and made a part this Construction Agreement. The Contract Documents include all of the following:

Those documents that form the basis of this Contract for Construction, include, but are not limited to, the Notice Inviting Bids, Instructions to Bidders, Pre-Bid Conference, Bid Form, Schedule of Bid Prices, Form of Agreement, Contract Bonds, General Conditions, and Supplementary Conditions, General Requirements in Division 01, Contract Drawings, Technical Specifications, Appendices, Addenda, permits from other agencies, and all Change Orders issued after the execution of the Contract.
5. PREVAILING WAGE SCALE. Contractor agrees to the requirements regarding the general prevailing wage rates set forth in the Contract Documents. A copy of such rates may be reviewed at Owner's Construction Office. Those rates are hereby specified as the minimum rates of prevailing wage to be paid to workers under this Construction Agreement.
6. APPRENTICESHIP REQUIREMENTS. Contractor and any subcontractor under it shall comply with all provisions of California Labor Code Section 1777.5, pertaining to the employment of apprentices on public works projects, and Contractor shall be responsible for its own and its subcontractors' compliance with this provision.
7. WORKERS' COMPENSATION INSURANCE. In accordance with the provisions of Section 3700 of the California Labor Code, Contractor is required to secure workers' compensation insurance coverage for its employees.

8. SERVICE OF NOTICE. Any notice required or permitted to be given under this Construction Agreement shall be deemed given when personally delivered to recipient thereof or mailed by registered or certified mail, return receipt requested, postage pre-paid, to the appropriate address specified in its proposal, and in the case of Owner, at 450 East Romie Lane, Salinas, California 93901, or at any other address which either party may subsequently designate in writing to the other party.

9. GOVERNING LAW & VENUE. This Agreement shall be governed and construed in accordance with the laws of the State of California. Any action relating to this Construction Agreement shall be instituted and prosecuted in a court of competent jurisdiction in the County of Monterey in the State of California. Each party hereby appoints the party listed opposite its name to act as its initial agent for service of process relating to any such action:

OWNER: Salinas Valley Memorial Healthcare System  
Attn: Chief Executive Officer  
450 East Romie Lane  
Salinas, California 93901  
(831) 757-4333

CONTRACTOR: C. Overaa & Co.  
Carl Overaa  
200 Parr Blvd.  
Richmond, CA 94801  
(510) 234-0926

Each such agent is hereby authorized and directed to accept service of process in any such action on behalf of his principal until such time as his successor shall have been appointed by his principal and notice has been delivered to the other party as provided herein.

Owner and Contractor hereby execute this Construction Agreement to be effective as of the Effective Date first set forth above.

**OWNER**  
Salinas Valley Memorial Healthcare System  
A California Local Health Care District

By: \_\_\_\_\_  
Allen Radner, MD, President/CEO

\_\_\_\_\_  
Date

**CONTRACTOR**  
C. Overaa & Co.  
A California Corporation

By: \_\_\_\_\_  
Carl Overaa, President

\_\_\_\_\_  
Date

## Board Paper: Finance Committee

**Agenda Item: Consider Recommendation for Board Approval of Purchase of Seven (7) Canon Ultrasound Units and Associated forty-eight month Service Agreement for Salinas Valley Health Clinics Imaging and Salinas Valley Health Obstetrics & Gynecology**

**Executive Sponsor:** Timothy Albert, MD, MHCM, Chief Clinical Officer

**Date:** October 20, 2025

### Executive Summary

#### Background/Situation

Salinas Valley Health Clinics' (SVHC) Imaging and Obstetrics & Gynecology practices are requesting the replacement of the departments' ultrasound equipment. The Imaging department currently operates with five units, and Obstetrics & Gynecology with two units. All seven units have exceeded their original equipment manufacturer's recommended service life, limiting reliability, service support, and the ability to provide patients with the highest standard of diagnostic imaging. To address these challenges, SVHC is seeking approval to replace the existing ultrasound fleet with a standardized, state-of-the-art platform.

Canon was selected as the preferred vendor following a comprehensive evaluation of performance, image quality, and clinical functionality. These ultrasound units are consistent with the models currently in use at SVH Medical Center, with minor system configuration adjustments to accommodate the specific operational needs of our clinic sites. The proposal was obtained through our GPO, Vizient, and the ECRI Proposal Analysis specifically connected to the quote shows a discount of 64% for the capital items and is consistent with the highest discount offered on similar purchases of this equipment. GPO pricing insures FMV compliance.

#### Timeline/Review Process to Date

September 2025: Received quotes for consideration  
 October 2025: Request for purchase  
 November 2025: Anticipated Implementation

#### Strategic Plan Alignment

In order to serve our patients efficiently with timely, high-quality care, the new equipment will ensure that we obtain reliable diagnostic images and that the department can operate at full capacity to meet patient demand.

#### Pillar/Goal Alignment

☒ **Service**      ☐ **People**      ☒ **Quality**      ☐ **Finance**      ☐ **Growth**      ☐ **Community**

#### Financial/Quality/Safety/Regulatory Implications

Key Contract Terms	Vendor: Canon Medical Systems USA, Inc.
1. Proposed effective date	November 1, 2025
2. Service Agreement Term	Forty-eight (48) month service agreement, \$252,000 or \$63,000 annually. Service agreement begins after one year warranty.
3. Renewal terms	One-time purchase of Equipment; Renewable Service Agreement
4. Payment Terms	Cash – 0% down payment, 80% upon shipment net 45 days, 20% net 30 days upon completion of installation and / or availability for first use, whichever is earlier.
5. Annual cost	One-time purchase—Aplio i-Series i700 \$770,904 for the purchase of seven (7) ultrasound units Annual service fee: \$63,000
6. Budgeted (indicate y/n)	Yes

## Recommendation

Consider recommendation for Board of Directors to approve the terms presented for purchasing the ultrasound equipment for Salinas Valley Health Imaging and Obstetrics & Gynecology from Canon in the amount of \$770,904 and for a forty-eight month service agreement in the amount of \$252,000.

## *CLOSED SESSION*

*(Report on Items to be  
Discussed in Closed Session)*

*RECONVENE OPEN SESSION/  
REPORT ON CLOSED SESSION*

*(Meeting Chair)*

# *ADJOURNMENT*